

Mshana Group LLC dba AriesPro APPENDIX C – PRICING INDEX DIR-CPO-5278 Software (COTS) and Related Services			
Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1-Software			
AriesPro	SaaS , All Applicable Solution Modules	20.00%	Per User or Per Server
AriesPro	Software , II Applicable Solution Modules	20.00%	Per User or Per Server
2. Related Services			
AriesPro	Maintenance and Support	15.00%	Annually
AriesPro	Training	15.00%	Per Day
AriesPro	Project Manager	15.00%	Per Hour
AriesPro	Solution Architect	15.00%	Per Hour
AriesPro	Integration Specialist	15.00%	Per Hour
AriesPro	Configuration Specialist	15.00%	Per Hour
AriesPro	Testing Engineer	15.00%	Per Hour
AriesPro	Support Engineer	15.00%	Per Hour
3. Turnkey Solutions			
Turnkey Solutions packages to be configured based on customer requirements including, but not limited to, Software and Services as listed above.		Original discount will as listed above for the total cost of the Solution package.	
4. Volume Discounts			
Quantity	Product or Category Description	Additional Discount	Total Discount
5-10 units	Entire Product Line	1.00%	21.00%
10-999 units	Entire Product Line	3.00%	23.00%
1000+ units	Entire Product Line	5.00%	25.00%

Mshana Group LLC dba AriesPro
APPENDIX C – PRICING INDEX
DIR-CPO-5278
Software (COTS) and Related Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
-------	----------	-----------------------------------	--------------------

5. Additional Discount Based On Aggregate Sales

Contract Sales Threshold	Product or Category Description	Additional Discount	Total Discount
\$100,000.00 to \$499,999,99	Entire Product Line	5.00%	25.00%
Over \$500,000.00	Entire Product Line	10.00%	30.00%

