Department of Information Resources Request for Offer DIR-CPO-TMP-570

Software, Commercially of the Shelf and Related Services Package 2 - ITEMIZED PRICING SHEET

| Company Na | me: MSHANA | GROUP LLC DBA | ARIESPRO |
|------------|------------|----------------------|----------|
| | | | |

IF Respondent IS PROVIDING THE ENTIRE LINE FOR A SPECIFIC BRAND, PROVIDE CATALAGUE LINK AND LIST HERE MOST SOLD PRODUCTS

* For Respondent reference: DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

| BRAND | FUNCTION | SOFTWARE CATEGORY | PRODUCT DESCRIPTION | PRODUCT PART | MSRP or LIST PRICE | DIR Customer | DIR Customer Price* | Unit | AVERAGE BRAND |
|----------|--|------------------------|---|--------------|----------------------|---------------------|---------------------|----------|---------------|
| BRAND | FONCTION | (Select from Dropdown) | PRODUCT DESCRIPTION | NUMBER | IVISKP OF LIST PRICE | Discount % off MSRP | DIR Customer Price | Unit | DISCOUNT |
| AriesPro | Enterprise Resource Planning | SaaS | ERP Suite | AP1128 | \$ 800.00 | 20.00% | \$ 644.80 | p/user | |
| AriesPro | Enterprise Resource Planning | Related Services | ERP Suite - Installation, Configuration, Maintenance, Training | AP1129 | \$ 8,500.00 | 20.00% | \$ 6,851.00 | bundle | 20.00% |
| AriesPro | Asset Management | SaaS | Various Asset & Equipment Maintenance & Management System Software | AP1130 | \$ 400.00 | 15.00% | \$ 342.55 | p/user | |
| AriesPro | Asset Management | Software | Various Asset & Equipment Maintenance & Management System Software | AP1131 | \$ 1,000.00 | 22.00% | \$ 785.85 | p/server | |
| AriesPro | Asset Management | Related Services | Installation, Configuration, Maintenance, Training | AP1132 | \$ 5,000.00 | 15.00% | \$ 4,281.88 | bundle | 17.33% |
| AriesPro | Artificial Intelligence (AI) Public Sector | SaaS | Public Sector Entities Artificial Intelligence and Machine Learning Software Systems | AP1133 | \$ 740.00 | 15.00% | \$ 633.72 | p/user | |
| AriesPro | Artificial Intelligence (AI) Public Sector | Software | Public Sector Entities Artificial Intelligence and Machine Learning Software Systems | AP1134 | \$ 950.00 | 20.00% | \$ 765.70 | p/server | |
| AriesPro | Artificial Intelligence (AI) Public Sector | Related Services | Installation, Configuration, Maintenance, Training | AP1135 | \$ 8,500.00 | 12.00% | \$ 7,536.10 | bundle | 15.67% |
| AriesPro | Data Management Software | SaaS | Public Sector Data Warehouse & data management Software System | AP1136 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | |
| AriesPro | Data Management Software | Related Services | Installation, Configuration, Maintenance, Training | AP1137 | \$ 5,000.00 | 20.00% | \$ 4,030.00 | bundle | 20.00% |
| AriesPro | Data Analytics Admin & Explorer | SaaS | Various Public Sector and Government Entities Data Analytics Administrator & Explorer/Search Software | AP1138 | \$ 400.00 | 15.00% | \$ 342.55 | p/user | |
| AriesPro | Data Analytics Admin & Explorer | Related Services | Installation, Configuration, Maintenance, Training | AP1139 | \$ 4,000.00 | 15.00% | \$ 3,425.50 | bundle | 15.00% |
| AriesPro | Backup, Archive & Disaster Recovery Software | Software | Various systems data backup, archive & disaster recovery software system | AP1140 | \$ 150.00 | 15.00% | \$ 128.46 | p/user | |

| AriesPro | Backup, Archive & Disaster Recovery Software | Related Services | Installation, Configuration, Maintenance, Training | AP1141 | \$ 4,000.00 | 15.00% | \$ 3,425.50 | bundle | 15.00% |
|----------|---|------------------|---|--------|----------------|--------|----------------|----------|--------|
| AriesPro | Business Process Management Software | SaaS | Public Sector Business Processes Management Software | AP1142 | \$ 250.00 | 15.00% | \$ 214.09 | p/user | |
| AriesPro | Business Process Management Software | Related Services | Installation, Configuration, Maintenance, Training | AP1143 | \$ 3,500.00 | 15.00% | \$ 2,997.31 | bundle | 15.00% |
| AriesPro | Content Management Software | SaaS | Public Sector Content Management Software System | AP1144 | \$ 250.00 | 15.00% | \$ 214.09 | p/user | |
| AriesPro | Content Management Software | Related Services | Installation, Configuration, Maintenance, Training | AP1145 | \$ 3,500.00 | 15.00% | \$ 2,997.31 | bundle | 15.00% |
| AriesPro | Cybersecurity Software | SaaS | Various Cybersecurity Software as a Service platform products for public sector | AP1146 | \$ 150.00 | 15.00% | \$ 128.46 | p/user | |
| AriesPro | Cybersecurity Software | Software | Various Cybersecurity Software platform products for public sector | AP1147 | \$ 450.00 | 15.00% | \$ 385.37 | p/server | |
| AriesPro | Cybersecurity Software | Related Services | Installation, Configuration, Maintenance, Training | AP1148 | \$ 8,500.00 | 15.00% | \$ 7,279.19 | bundle | 15.00% |
| AriesPro | Design & Development Software | SaaS | Various Public Sector and Government Entities Data Analytics Administrator & Explorer/Search Software | AP1149 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | |
| AriesPro | Design & Development Software | Related Services | Installation, Configuration, Maintenance, Training | AP1150 | \$ 4,000.00 | 20.00% | \$ 3,224.00 | bundle | 20.00% |
| AriesPro | Emergency Alerts & Notification System Software | SaaS | Emergency Alerts & Notification System Software for Public Sector | AP1151 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | 20.00% |
| AriesPro | Engineering Design Software | SaaS | Engineering Design and Implementation Software for Public Entities | AP1152 | \$ 4,000.00 | 20.00% | \$ 3,224.00 | p/user | |
| AriesPro | Engineering Design Software | Related Services | Installation, Configuration, Maintenance, Training | AP1153 | \$ 400.00 | 20.00% | \$ 322.40 | bundle | 20.00% |
| AriesPro | File Synchronization Software | SaaS | File Synchronization Software | AP1154 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | 20.00% |
| AriesPro | Financial Management Systems Software | SaaS | Financial Management Systems Software | AP1155 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | 20.00% |
| AriesPro | Fleet Management Software | SaaS | Fleet Management Software | AP1156 | \$ 400.00 | 25.00% | \$ 302.25 | p/user | 25.00% |
| AriesPro | GIS/Mapping Software | SaaS | Various public entities GIS/Mapping SaaS solutions | AP1157 | \$ 200.00 | 20.00% | \$ 161.20 | p/user | |

| AriesPro | GIS/Mapping Software | Software | Various public entities GIS/Mapping Software solutions | AP1158 | \$ 400.00 | 20.00% | \$ 322.40 | p/server | |
|----------|---|------------------|---|--------|----------------|--------|----------------|----------|--------|
| AriesPro | GIS/Mapping Software | Related Services | Installation, Configuration, Maintenance, Training | AP1159 | \$ 3,500.00 | 20.00% | \$ 2,821.00 | bundle | 20.00% |
| AriesPro | Grant Management Software | SaaS | Grant Management Workflow Software | AP1160 | \$ 400.00 | 20.00% | \$ 322.40 | p/user | 20.00% |
| AriesPro | Human Resource Management Software | SaaS | HR Management and Automation Software | AP1161 | \$ 200.00 | 25.00% | \$ 151.13 | p/user | |
| AriesPro | Human Resource Management Software | Related Services | Installation, Configuration, Maintenance, Training | AP1162 | \$ 3,500.00 | 25.00% | \$ 2,644.69 | bundle | 25.00% |
| AriesPro | Intelligent Data Capture Software | SaaS | Intelligent data capture software | AP1163 | \$ 150.00 | 20.00% | \$ 120.90 | p/user | |
| AriesPro | Intelligent Data Capture Software | Related Services | Installation, Configuration, Maintenance, | AP1164 | \$ 4,000.00 | 20.00% | \$ 3,224.00 | bundle | 20.00% |
| AriesPro | It Operations and Service Management Software | SaaS | IT operations, and service management automation software | AP1165 | \$ 150.00 | 15.00% | \$ 128.46 | p/user | |
| AriesPro | It Operations and Service Management Software | Related Services | Installation, Configuration, Maintenance, | AP1166 | \$ 3,500.00 | 15.00% | \$ 2,997.31 | bundle | 15.00% |
| AriesPro | Messaging Software | Software | Messaging Software | AP1167 | \$ 500.00 | 20.00% | \$ 403.00 | p/server | |